The hotel was filled and the luncheon banquet overflowed as over 250 SAIR/SCUP members came to Houston for the 1988 version of the annual conference. After braving the lengthy and expensive cab ride from the airport, conferencegoers enjoyed the rest of Houston tremendously — from the ice skating at the Galleria to the entertainment at the Great Caruso’s! And that does not even mention the frozen margaritas and killer fajitas that were consumed in a strictly non-partisan effort.

The Hotel Inter-Continental hosted the conference in fine fashion and many guests shyly commented on how disturbing it had been when the phone rang in what is usually a very private part of one’s guest room! Of course the TV in the bathroom was only black and white and did not get cable but, then again, with the built-in hair dryer on, who could tell anyway! The hotel’s fine handling of the conference was matched only by the efforts of the Local Arrangements Committee headed by Dennis Hengstler and Lee Ellwood.

While this may go down in the SAIR records books as the only annual conference with neither a theme nor a keynote speaker, the program was well received. Actually far fewer participants were spotted during the day at The Galleria than one might have expected!

Distinguished panels on institutional effectiveness and assessment opened and closed the conference with the spotlight on Tennessee, Texas, and Virginia. First we looked at the issues from the State Perspective and then we examined them from the perspectives of four-year or two-year colleges. In between were 21 paper sessions, 4 other panels, 8 workshops, 10 very popular breakfast roundtables, and countless meetings. Even LaVerne showed up at the opening reception to put an old rumor to rest!

Another first for Houston was the widespread support for the conference that came from outside. Nearly 20% of the conference expenses were covered by such companies as VALIC and ARA as well as groups such as Texas AIR! Additionally, we received numerous contributions of registration mementos such as pens, coffee mugs, key chains, and shoelaces.

All in all, Houston proudly takes its place with New Orleans in the SAIR/SCUP memory just as Durham will in 1989. Every year is different and better because we make it that way. Thanks to all members who came to Houston!!
1988-89 SAIR OFFICERS

President - Timothy R. Sanford
President-Elect - Mary M. Sapp
Past-President - Kay Staub
Secretary - Carol Kayla
Treasurer - Marsha Moss
Member-at-Large - L. Robert Kuhn, Jr., Mary Ann S. Ruddock

SITE OF SAIR '89
SOME BACKGROUND ON DURHAM, N.C.

Durham County is in the midst of a dramatic transformation, and in the process, has become one of the most desirable areas in the country in which to live. It has evolved from an agricultural and manufacturing economy to attain world class status in the areas of medicine and high-technology. The internationally known Research Triangle Park is home to more than 50 major research and development organizations including IBM, Glaxo, Burroughs, Wellcome and Northern Telecom. These companies and others in the Park employ more than 25,000 people.

CHALLENGE GRANT

At its meeting on October 12 in Houston, SAIR’s Executive Committee decided to again participate in the Challenge Grant Program established by AIR. This program is designed to enable individuals active in Institutional Research activities at the state or regional level to attend the '89 Forum in Baltimore, April 30-March 3.

Our newsletter editor, Gerry Perkus, was awarded the grant last year and was extremely grateful for the opportunity it allowed him to go to Phoenix for his very first AIR Forum.

People interested in applying this year should contact, by February 6-- Maryann Ruddock, Director, Institutional Research and Planning, Mississippi Institutions of Higher Learning, P.O. Box 2336, Jackson, Miss. 39225-2336 phone 601/982-6611.

FORUM '89, BALTIMORE
APRIL 30 - MAY 3

The theme for the 1989 AIR Forum is "Higher Education and the Future: Initiatives for Institutional Research", and will be held in Baltimore, Maryland, April 30-May 3, 1989. In response to the Call for Proposals, more than 160 contributed paper, panel, and demonstration proposals were submitted by the October 1 deadline. These proposals have been reviewed by the seven track committees and in response to these reviews Ed Delaney (Associate Forum Chair) and I are in the process of putting the program together. The program will encompass a wide range of topics, discussed by representatives of all types of institutions, public and private. Marilyn Brown and the Local Arrangements Committee have arranged an outstanding assortment of trips and tours in addition to holding the Forum banquet at the B & O Railroad Museum.

Many members of SAIR are actively involved in putting on this Forum. Committee chairs include Tim Sanford, Mary Sapp, Carol Kayla, Larry Gracie, Lindy Smith, Jackie Skubal, Gerry Lunney, and Carol Hollins in addition to Marilyn, Ed, and myself. All have worked hard to offer the membership of AIR the best forum yet. We need your participation in Baltimore to make the Forum a success, and hope that you will plan to attend. Forum and hotel registration materials will be sent to you early in February, and will include a copy of the program.

I hope to see all of you in Baltimore.

Rich Howard, Forum Chair
AIR Professional Development
Needs Assessment Survey

In order to help central AIR committees and state/regional groups plan programs and publications to meet the needs of AIR members the 1987 AIR PDS Board and the AIR Executive Committee surveyed the professional development needs of AIR members.

The survey was mailed in January 1988 to 1,800 (entire membership) AIR members. Fully 50% (902) returned the survey. The respondents were found to be representative of the total membership.

Jean Endo, survey project coordinator, compiled results of the survey with a focus on regional areas. The summary results of SAIR listed below are based on the 171 respondents identifying SAIR as their primary regional organization:

<table>
<thead>
<tr>
<th>Rank</th>
<th>SAIR Respondents</th>
<th>Rank</th>
<th>Total AIR Respondents</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Student Educ. Outcomes</td>
<td>1.</td>
<td>Institutional Data Management</td>
</tr>
<tr>
<td>2.</td>
<td>Student Attrition/Ret.</td>
<td>2.</td>
<td>Strategic Planning</td>
</tr>
<tr>
<td>3.</td>
<td>Strategic Planning</td>
<td>3.</td>
<td>Student Educational Outcomes</td>
</tr>
</tbody>
</table>

Methodological/Technical Areas of Highest Importance for Professional Development

<table>
<thead>
<tr>
<th>Rank</th>
<th>SAIR Respondents</th>
<th>Rank</th>
<th>Total AIR Respondents</th>
</tr>
</thead>
</table>

The AIR survey requested respondents to indicate their willingness to participate in regional activities. Listed below are the activities that over 50% of the SAIR respondents indicated a willingness to be active in at SAIR meetings:

<table>
<thead>
<tr>
<th>Activity</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Present a paper</td>
<td>66.4%</td>
</tr>
<tr>
<td>Serve on a committee</td>
<td>65.0%</td>
</tr>
<tr>
<td>Chair or Moderate a Session</td>
<td>57.0%</td>
</tr>
<tr>
<td>Serve on a panel/symposium</td>
<td>54.5%</td>
</tr>
</tbody>
</table>
SAIR PROFESSIONAL DEVELOPMENT SURVEY

As indicated in the AIR survey results summarized on the preceding page, SAIR members are vitally interested in a variety of professional development areas as well as in the opportunity to participate in regional activities. Before tallying the results of the questionnaire, we would very much like to increase the number of responses. Would you please take a few minutes to complete this questionnaire, detach and return it by March 1, 1989 to:

Diana Joseph  Greenville Technical College/P. O. Box 5616
Greenville, SC  29606

1. Are you a current SAIR member?  Yes   No
2. How long have you been a SAIR member? _______ Years
3. What conference did you attend last? __________________________
4. If SAIR offers a mini workshop, would your travel budget provide funds for you and/or your staff to attend?
   ______ Yes: No budget problems
   ______ Yes: But would have to choose between conferences
   ______ No: No more travel funds available to attend
   ______ I am not interested in attending
5. Which months do you feel would be more appropriate for a mini workshop? (Assuming annual workshop is in October)
   ______ FALL (SEPTEMBER - NOVEMBER)
   ______ WINTER (DECEMBER - FEBRUARY)
   ______ SPRING (MARCH - MAY)
   ______ SUMMER (JUNE - AUGUST)
6. What do you feel would be the long-term effects of a mini workshop?
   ______ Increase SAIR membership & attendance at the annual conference.
   ______ Increase SAIR membership but decrease attendance at the annual conference.
   ______ No long term effects.
   ______ Other effects ________________
7. In your opinion, what would be other possibilities for expansion other than a mini workshop?
   ______ More Pre- and Post-Conference workshops
   ______ More Pre- and Post-Conference PDO’s
   ______ Other ________________
8. Please list topics which you would like to see offered at a mini workshop should one be planned.

9. Please list any comments or concerns you may have regarding this issue.

______________________________
SAIR AT AIR '89

On Monday, May 1, 1989, the SAIR Special Interest Group (SIG) will be meeting at the AIR Forum in Baltimore. Room will be announced later. All SAIR members are invited to attend!!

SAIR NOMINATIONS SOUGHT

The SAIR Nominating Committee (Kathy Bissonnette, Tom Bohannon, Carol Hollins, Bobby Sharp, Jacqueline Skubal, and Kay Staub) welcomes nominations of possible candidates for SAIR positions to be elected in 1989:

President/President-Elect
Treasurer
Member-at-Large
5 Nominating Committee Members

If you would like to nominate a SAIR colleague for any of the above positions or if you wish to volunteer as a candidate yourself, please write: Kay Staub (Chair) Box 870300 The University of Alabama Tuscaloosa, Alabama 35487-0300

Or, contact any of the other committee members.

GROUP REVISIGN CONSTITUTION

The SAIR Executive Committee has appointed a subcommittee to review the SAIR Constitution and Bylaws and make recommendations concerning revisions, additions, and deletions. The work of the subcommittee is expected to be completed in early 1989.

The subcommittee requests that members either call or write them with comments and suggestions as soon as possible.

If you would like a copy of the constitution and bylaws, or have any questions, contact: Subcommittee Chairman, L. Robert Kuhn, Jr. Director, Budget & Planning
Louisiana State University and Agricultural & Mechanical College
311 T. Boyd Hall
Baton Rouge, Louisiana 70803
504/388-1231

Other subcommittee members are:

Dr. Horace F. Griffitts
Director, Research
Tarrant Co. Junior College Dist.
1500 Houston Street
Fort Worth, Texas 76102
817/877-9218

Dr. Carol S. Hollins
Coord., Institutional Research
John Tyler Community College
13101 Jefferson Davis Highway
Chester, Virginia 23831
804/796-4012

Dr. Larry G. Jones
Assoc. Director, Institutional Research & Planning
University of Georgia
310 New College
Athens, Georgia 30602
404/542-8832

Dr. Gerald H. Lunney
Director, Research
Council of Independent Kentucky Colleges & Universities
P.O. Box 668
Danville, Kentucky 40422
606/236-3533

Ms. Glyton Smith, Director, Institutional Research
Georgia State University
University Plaza
Atlanta, Georgia 30303
404/658-2570

PAST SCIR/SAIR CHIEFS

Jim Montgomery has provided, for historical interest, the following list of those who have served as Chairpersons of the Southern Conference on Institutional Research (SCIR) or as Presidents of SAIR:
SCIR

1974 James R. Montgomery;
   Edith Carter
1975 Fred Wise;
   Denise Strenglein
1976 Robert T. Lewis;
   Mary Alyce Orahood
1977 Sandra Sullivan;
   Jerry J. Baudin

SAIR

1978 Barbara Holmes
1979 Norman P. Uhl
1980 Suzanne W. Larson
1981 Larry G. Jones
1982 E. Michael Staman
1983 Gerald W. McLaughlin
1984 Richard D. Howard
1985 Elizabeth P. Fox
1986 Linda K. Pratt
1987 Steve W. Batson
1988 A. Kay Staub
1989 Timothy R. Sanford

DEADLINE for submitting material to appear in the April
edition of Southern AIR is
APRIL 1ST - NO FOOLIN'!!
Please send to: Gerry Perkus,
Collin County Community Col-
lege, 2200 W. University,
McKinney, Texas 75070. thanks.

"BIRTHDAY GREETINGS"
Ole Man Tim Sanford celebrated
his 40th birthday on January
24th!!
Tim, 40 is not OLD...
DEPRESSING, but not OLD!!!!
Our condolences go out to you
as you near Senior Citizenship!
Hope you had a great
one!!!!!!!!!!!!!!!!!!!!!!

Ten for Success

The personality qualities that work for the success
of any individual simmer down to these ten basic qualifications:

1. Cooperation. Do you consistently and cheer-
fully adapt yourself to prevailing circumstances
and work smoothly with other people?

2. Ambition. Have you a yearning to improve
yourself and your work, to decide on a desirable
goal, and to make necessary decisions, and do you
steadily seek to quench an insatiable thirst for
knowledge?

3. Initiative. Are you a self-starter, or do you
wait to be led beyond your routines?

4. Originality. Have you a creative imagination
and are you steadily trying to develop and perform
your work in a better way?

5. Perseverance. Do you tackle your problems
with dogged determination and steadfastness,
overcoming handicaps and carrying through to
your objectives?

6. Reliability. Have you a good memory and can
you be depended on to go ahead to do sound work
with a minimum of supervision?

7. Enthusiasm. Do you engage your problems of
life and work with a cheerful, eager, zestful atti-
dude of mind?

8. Persuasion. Are you adroitly persuasive and
have you developed your vocabulary so that you
can express yourself clearly and forcefully in influ-
ceing others?

9. Consideration. Are you actively friendly, sym-
pathetic, tactful, considerate, understanding in
your relations with other people?

10. Character. Do you live by a code of sincerity,
integrity, and faith?

   —Douglas Lutton
   Make the Most of Your Life
MARYLAND COMMUNITY COLLEGE RESEARCH GROUP

The Maryland Community College Research Group (MCCRG) began its 17th year of formal activity last fall. From its informal beginnings in the fall of 1970, MCCRG formally organized in 1972 and has met monthly (with the exception of January and July) ever since. Consisting of institutional research professionals from Maryland's 17 community colleges, plus a representative from the State Board for Community Colleges, MCCRG currently has 30 active members. In addition to coordinating statewide reporting and offering several professional development activities, MCCRG’s major project for 1988-1989 is to develop a model “student performance accountability report” to meet the mandate of the new Maryland Higher Education Commission. For information about this activity, SAIR members may contact the current MCCRG President, Craig A. Clagett, Director of Institutional Research and Analysis, Prince George's Community College, Largo, MD 20772.

MISSISSIPPI INSTITUTIONS OF HIGHER LEARNING

The Mississippi Board of Trustees of State Institutions of Higher Learning have recently established an Office of Institutional Research and Planning. This is the first time there has been an institutional research office at the system level (all eight public, senior institutions in Mississippi are a part of this system). The new director of this office is Maryann Ruddock, formerly of The University of Texas System.

The office is currently involved in a major review of the Management Information System and would like suggestions or comments from anyone else involved in this area.

VIRGINIA ASSOCIATION FOR MANAGEMENT ANALYSIS AND PLANNING

On November 17 and 18, 1988, the Virginia Association for Management Analysis and Planning (VAMAP) held its annual fall meeting at the Ramada Hotel in Tysons Corner, Virginia. Approximately seventy-five people attended the two-day meeting, including people from the neighboring states of Maryland, North Carolina, West Virginia, and the District of Columbia.

TENNESSEE ASSOCIATION FOR INSTITUTIONAL RESEARCH

The Tennessee Association for Institutional Research held its second annual meeting in Nashville on August 5, 1988. Fifty-three people attended. The following officers were elected for 1988-1989:

President- Dr. William C. Aiken
State University & Community College System
Vice-President- Mr. Harry Davis
University of Tennessee
Secretary- Ms. Mary Gardiner Gruenewald
Memphis State University
Treasurer—Ms. Elizabeth Ivey
Austin Peay State University

Tennair will begin publication of a newsletter this year, and the possibility of a Spring Workshop is being investigated.

The Association will hold its 1989 annual meeting on August 11. However, a mixer will be added to the agenda, on August 10, to provide members a time to visit and discuss mutual problems.

TAIR TO MEET

The Texas Association for Institutional Research will hold its annual meeting February 16-17 at the Waller Creek Hotel in Austin, Texas. A key issue to be discussed will be the potential impact that appropriations decisions, now under consideration by the biennial state legislative session, will have on individual institutions. People located outside the state who are interested in attending should contact Clinton Hurley at Abilene Christian University or Dennis Hengstler at the University of Houston.

NORTH TEXAS RESEARCHERS

The annual meeting of the North Central Texas Researchers took place on November 19 at the new Spring Creek Campus of Collin County Community Colleges. Topics discussed included the new state-mandated student assessment program (TASP) and the new Lone Star Student Tracking System.

11th European AIR Forum

The 11th European AIR Forum, a European Conference of Research on Higher Education, will take place at the University of Trier in Germany, Aug. 27-30, 1989. The Conference theme is "Towards Excellence in European Higher Education in the 90's"

For further information, contact:

Dr. Edgar Frackmann
HIS GmbH
P.O. BOX 2920
D-3000 Hannover 1
Federal Republic of Germany
Tel. 49/511/1220/204

HOW YOU CAN SAVE WITH A WOOD STOVE

<table>
<thead>
<tr>
<th>Item</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stove, pipe, installation, etc.</td>
<td>458.00</td>
</tr>
<tr>
<td>Chain saw</td>
<td>149.95</td>
</tr>
<tr>
<td>Care and maintenance for chain saw</td>
<td>44.60</td>
</tr>
<tr>
<td>4-wheel-drive pickup, stripped</td>
<td>8,379.04</td>
</tr>
<tr>
<td>4-wheel-drive pickup maintenance</td>
<td>438.00</td>
</tr>
<tr>
<td>Replace rear window of pickup (twice)</td>
<td>310.00</td>
</tr>
<tr>
<td>Fine for cutting unmarked tree in state forest</td>
<td>500.00</td>
</tr>
<tr>
<td>Fourteen cases Michelob</td>
<td>126.00</td>
</tr>
<tr>
<td>Littering fine</td>
<td>50.00</td>
</tr>
<tr>
<td>Towing charge - truck from creek</td>
<td>50.00</td>
</tr>
<tr>
<td>Doctor's fee for removing splinter from eye</td>
<td>45.00</td>
</tr>
<tr>
<td>Safety glasses</td>
<td>29.50</td>
</tr>
<tr>
<td>Emergency-room treatment (broken toes-dropped logs)</td>
<td>125.00</td>
</tr>
<tr>
<td>Safety shoes</td>
<td>49.95</td>
</tr>
<tr>
<td>New living room carpet</td>
<td>800.00</td>
</tr>
<tr>
<td>Paint living room walls and ceiling</td>
<td>110.00</td>
</tr>
<tr>
<td>Log splitter</td>
<td>150.00</td>
</tr>
<tr>
<td>Fifteen-acre woodlot</td>
<td>9,000.00</td>
</tr>
<tr>
<td>Taxes on woodlot</td>
<td>310.00</td>
</tr>
<tr>
<td>Replace coffeetable (chopped and burned while drunk)</td>
<td>75.00</td>
</tr>
<tr>
<td>Divorce settlement</td>
<td>33,678.22</td>
</tr>
<tr>
<td>Total first year's cost</td>
<td>54,878.26</td>
</tr>
<tr>
<td>Savings in conventional fuel first year (72.33)</td>
<td></td>
</tr>
<tr>
<td>Net cost of first year's woodburning</td>
<td>54,805.93</td>
</tr>
</tbody>
</table>
SOME MUSINGS FROM TBCU

As many of you know, a face that meets-no-strangers on the AIR/SAIR circuit was not to be seen in Houston. And as some others of you may also know, and gleefully look forward to, is that my present posture of throwing in the towel and becoming a bona fide emeritus is taking far too long to come to fruition - that it was Tony Williams' face that was not seen in Houston. But lest you dare think of bolting TBCU, let me hasten to add that Tony's absence was just a one-time thing. And that the reasons for the absence was his selection as a Patricia Harris Scholarship Fellow for doctoral study at Kansas State University. Tony assured me by telephone prior to Houston that he would be on hand in Baltimore.

The above may sound all very neat, but for those TBCUers at the 5:00 pm meeting know that all-hell broke loose there for awhile when it finally dawned upon those assembled that Tony really wasn't going to show and that I would be the convener instead, that I had to duck more than a few well-aimed spitballs and endure chants of "We want Tony" before the missile-throwers and chanters were convinced by my entreaties that I was but a temporary setback. When a more proper decorum was restored STEVE BATSON volunteered the services of West Virginia State College's institutional researcher PAMELA STURM to update and revise TBCU's Personnel Directory. So TBCU readers be on the lookout for correspondence from Steve and Pamela especially designed to accomplish this purpose. The second biggie accomplished was the assurance received from NAT PUGH and ABRAHAM ANSLEY that the first RESEARCH NETWORK publication would be ready for distribution by AIR Baltimore. The third highlight of this meeting was the offering of names for possible AIR Nomination and my assurance that the names given were the results of a lotta guys and gals smoking a whole lotta stogies in a rather small airless room.

When DENNY HENSTLER, et al, were making their pitch for the SAIR/SCUP Confab, there were a number of TBCUers--me included--who smugly thought that Denny was daft if he thought that he and his contingent could outdo New Orleans. But outdo New Orleans he and his company did. Of this I was most assuredly convinced by the many appointments in my room--or suite as Hotel International would have me believe--when I received a call and picked up what I thought was a telephone and got a blast of hot air in the ear instead of an inquiry.

As the meeting drew to its inevitable close and we were saddling up to hightail it out of town I could not help but think that the SAIR/SCUP affair had been a true representation of the "Home on the Range" kind of west where not any a complaining word was heard, not even from the last of the big spenders who had spent too many of their wakeful hours playing hockey in the Gallery. At one time, I used to think that the SAIR/SCUP epitome had been reached, but with each occurrence of a Norfolk or a Pipe Stem or a New Orleans and most recently a Houston, each time I've been proven wrong. So now with the ball in the Durham, North Carolina court, I am sure that BEVERLY JONES and LINDA PRATT will welcome any suggestion as to how they might outdo Houston. One surefire suggestion that I have for the Durham LAC that is somewhat reminiscent of "The Man Who Came to Dinner" is to get the initially invited principal luncheon speaker to the right hotel on the right date and at the right time...(just kidding Kay and Tim)!!!!

Charlie Brown...
HELP US PLAN FOR DURHAM!!!

In order to help us plan for the SAIR conference to be held in October, 1989, in Durham, N. C., would you please fill out the following survey and mail it to:

Dr. Mary M. Sapp, Director,
Planning and Institutional Research
University of Miami
P. O. Box 248011
Coral Gables, Florida  33124

1. Fill in the topics you would like to have covered and circle the format you would suggest for that topic:

<table>
<thead>
<tr>
<th>TOPIC (Fill in)</th>
<th>FORMAT (Circle one)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>workshop/panel/paper/breakfast roundtable/other</td>
</tr>
<tr>
<td></td>
<td>workshop/panel/paper/breakfast roundtable/other</td>
</tr>
</tbody>
</table>

2. If you know about a workshop, panel, or paper that you think should be included in the SAIR conference (or know of someone whose research you think should be shared), please indicate below:

<table>
<thead>
<tr>
<th>TOPIC</th>
<th>PRESENTER</th>
<th>INSTITUTION</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

3. We are considering adding software demonstrations and sharing. Would this be useful? Yes/No

Circle categories of software you would like to see demonstrated:
- graphics
- spreadsheet
- statistical packages
- data bases
- utilities
- enhancements to other packages (specify).

Indicate specific software packages (and vendors) you think should be included:

<table>
<thead>
<tr>
<th>NAME</th>
<th>INSTITUTION</th>
<th>SOFTWARE PACKAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

4. In order to include software demonstrations, we will need individuals familiar with the packages available to help install and demonstrate. Do you have such expertise or can you recommend someone else? (Best of all would be someone who has worked with more than one software package in a given category.)

<table>
<thead>
<tr>
<th>NAME</th>
<th>INSTITUTION</th>
<th>SOFTWARE PACKAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

5. We also are considering including a "Consultant's Corner" on Wednesday afternoon. Experts in a variety of fields would be available on an informal basis to answer specific questions on technical topics (e.g., survey research, research design, human resources planning, qualitative methodology, how to write a professional paper.)

Would this be useful? Yes/No

Indicate topics of interest and nominate "experts" below:

<table>
<thead>
<tr>
<th>TOPIC</th>
<th>EXPERT</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

6. Would you be willing to:

- be a member of a SAIR committee (presumably)
- help set up/demonstrate software (specify)
- bring a software macro, "trick" or "application" to share
- consult in the Consultant's Corner (topic)
- bring your most effective graph to share in a "Great Graphs" display
- send a Fact Book to share

<table>
<thead>
<tr>
<th>NAME</th>
<th>INSTITUTION</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

THANKS FOR YOUR INPUT!
1989 Research and Planning Subscription Service

Each year the Southern Regional Education Board publishes a number of relatively brief releases and more extensive reports dealing with important issues for the higher education community. Many of you are familiar with the SREB Fact Book on Higher Education, Issues in Higher Education, and Financing Higher Education series. Other recent SREB reports discuss, for example, access to quality undergraduate education, getting students ready for college, the progress SREB states have made in improving the quality of education at all levels, and goals for states to maintain the quality improvement momentum.

You can now get your name on the list to receive all of the 1989 SREB publications that relate directly to higher education:

- Comparative information to assist in basic planning;
- Updates on tuition and fee trends and policies, research funding, state aid to private higher education;
- Reports on educational policy issues of concern to educators and state government officials.

All of SREB's relevant publications are available to the region's research and planning community on a calendar year subscription basis. A subscription last year included over 20 items. With a subscription, you will automatically receive new higher education related SREB publications as they come off the press. Cost for the 1989 calendar year subscription is $45. We invite you to subscribe by completing the form below and returning it to SREB along with a check for $45.

<table>
<thead>
<tr>
<th>REQUEST FOR SREB RESEARCH AND PLANNING SUBSCRIPTION SERVICE, 1989</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name</td>
</tr>
<tr>
<td>Office</td>
</tr>
<tr>
<td>Institution/Agency</td>
</tr>
<tr>
<td>Address</td>
</tr>
<tr>
<td>City/State/Zip</td>
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Southern Regional Education Board
592 Tenth Street, N.W.
Atlanta, Georgia 30318
(404) 875-9211
SAIR MEMBERSHIP APPLICATION/October 1988 to October 1989

Please pass this form on to an interested colleague.
The completed form and check should be mailed to:
SAIR/Ms. Marsha Moss/Institutional Studies/University of Texas-
Austin/MAI 202/Austin, Texas 78712

Name_________________________Position_________________________
Institution____________________Telephone______________________
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Presidents Message

Jim Montgomery recently sent some historical information on
SAIR to me and Past President Kay Staub. You will see most of
that fascinating information some other time, but what struck me
was the addition of my name to the impressive list of SAIR presi-
dents who have gone before me. Believe me, there is no better
way to feel humble than to see how big those shoes are that you
are trying to fill!

Elsewhere in this issue you have read about the exploits of
the Houston Conference last October and that was some conference.
As the Program Chair for Houston, I owe a debt of gratitude to
more people and organizations than you want to read in this
limited space. Indulge me for a minute, though, and let me men-
tion Denny Hengstler and the rest of the Local Arrangements crew,
the many institutions and businesses (including TAIR) that con-
tributed everything from shoelaces to coffee mugs to significant
financial support, the many panel presenters, the large group of
paper and workshop presenters, and (finally) the magnificent
group of SAIR/SCUP members who formed my Program Planning Com-
mittee. To each and all -- a TERRIFIC job!!!!!!!!!

For 1989, SAIR has got a number of things in process. Bob
Kuhn is directing a thorough review of our constitution and
bylaws, Jerry Lunney has agreed to serve as SAIR's first per-
manent newcomer's liaison, Larry Jones will be heading a group to
look at SAIR's role in personal professional certification, Kay
Staub is searching for next year's officers and trying to get the
Dinosaur's Club (past presidents) better organized, Maryann Rud-
dock is pulling the Award's Committee together, and Diana Joseph
will be sharing the results of the membership survey with us.

On behalf of the officers of SAIR, let me wish you the best
for 1989. See you in Durham, October 18-20!!!!!